

# Investing in a cleaner future.

RE Royalties is an innovative financing company building a diversified portfolio of long-term, predictable, and stable royalties from renewable energy projects.

## MARKET SNAPSHOT

As at May 15, 2020 (CAD)

Exchange / Symbol:	TSX.V: RE
Price:	\$ 1.17
Market Cap (mm):	\$ 38.2
Shares Outstanding (mm):	32.2
Fully Diluted Basis (mm):	34.5
Daily Volume (3-mth avg):	4,700
52-week range:	\$ 0.70 - \$ 1.45
Board, Management	35 %
Board, Management & Insider Ownership:	35 %

#### FINANCIAL INFORMATION

As at December 31, 2019 (CAD)

Working Capital (mm):	\$ 9.5
Total Assets (mm):	\$ 18.1
Total Liabilities (mm):	0.5
Revenues (3-Month, mm):	\$ 1.45
Adj. EBITDA (3-Month, mm):	\$ 0.3
Annualized Dividend per share:	\$ 0.04

## COMPANY MANAGEMENT

Team & Board of Directors

Bernard Tan (CEO & Director) Peter Leighton (COO) Luqman Khan (CFO) Bryce Anderson (VP Investments) Talia Beckett (VP Communications) Marchand Snyman (Chairman & Director) Jill Leversage (Ind. Director) Stephen Cheeseman (Ind. Director) Paul Larkin (Ind. Director) Rene Carrier (Ind. Director) Gord Fretwell (Ind. Director)

> TSX.V: RE reroyalties.com



ENVIRONMENT GROWTH

PROTECTION



**YIELD** 

## WE HELP INVESTORS MAKE A STRONG RETURN AND MAKE A POSITIVE IMPACT ON THE ENVIRONMENT.

The renewables sector is ripe for royalty financing, similar to the exponential growth of royalty financing companies in the mining, pharmaceuticals and oil and gas in the mid-2000s. We are the first publicly traded royalty investment company and we primarily invest operational renewable energy projects that generate immediate cash flows. Our loan based royalty structures allow us to recycle capital to create new royalties and grow our portfolio for the future.

#### WE ARE THE FIRST PUBLICLY TRADED ROYALTY COMPANY FOCUSED ON RENEWABLE ENERGY.

Our royalty financing products provide our clients with alternative financing that is more flexible than traditional debt and less expensive than traditional equity. Small to mid-cap renewable energy project owner/operators represent a large market niche that is particularly underserved by traditional financial products. Royalty financing allows them to achieve their growth targets without resorting to either dilution or asset sales.

- Started in 2016.
- TSX-V listed in 2018.
- Over 80%+ Canadian owned.
- \$20 million raised and invested to date.
- 75 projects across Canada, USA and the European Union.
- Solar, wind and run-of-the-river hydro projects.
- 467 MW of generating capacity.
- 321,000 tonnes of GHG avoided and reduced.
- 940,000 MWh+ / year in clean energy; enough to power 116,000 homes.





SUSTAINABLE GOALS



## **OUR BUSINESS MODEL**

Our business model creates significant shareholder value through the acquisition of long-term sustainable royalty streams, strong capital protection, high reinvestment rates to drive growth, low operating costs and eventual leverage to enhance shareholder returns.

#### What we invest in:

- Only renewable and sustainable energy, no fossil fuels.
- Only commercially viable technologies.
- Preference for long-lived projects already operating or near operating.
- Strong ability to offset GHG.

#### Where we invest:

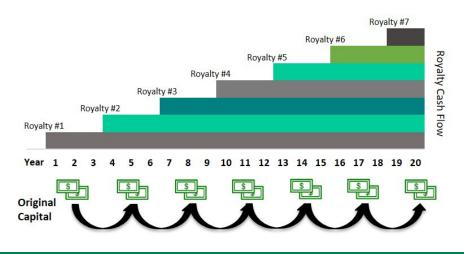
- OECD and EU countries.
- Primary focus on North America and Europe.

#### How we invest:

- Short-term secured loans (6 mths to 3yrs).
- Long-term revenue-based royalties (15 to 20 years).

# COMPOUNDING EFFECT OF ROYALTY AND LOAN STRUCTURE

Our investment structure allows for a quick payback and recycling of capital, to generate and grow new royalties.



## MARKET GROWTH

The market for renewables is very large. Over US\$ 2.2 trillion were invested in the last decade and this trend continues to grow.

According to the Bloomberg New Energy Outlook 2019, in the next 30 years, we will see US\$ 10.3 trillion invested in new renewable power generation assets, and renewables will account for 80% of new electricity generation worldwide.

Improvements in renewable energy technologies have reduced generation costs to the point where renewable energy in many jurisdictions is cost competitive with traditional fossil fuel energy generation on an unsubsidized basis. According to Bloomberg, more than two thirds of the global population today live in countries where solar or wind are the cheapest source of new electricity generation.

Global government policies have moved aggressively towards increased renewable energy generation in their energy mix in order to mitigate climate uncertainty and to de-carbonize their economies.



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